

**RESOLUTION**

**RECOMMENDATION TO THE STATE OF OHIO GOVERNOR'S OFFICE OF APPALACHIA AND OHIO DEVELOPMENT SERVICES AGENCY TO SUPPORT THE PRIORITY OF PROJECTS FOR THE EASTGATE REGIONAL COUNCIL OF GOVERNMENTS LOCAL DEVELOPMENT DISTRICT 2018 REGIONAL JOB TRAINING (RJT) PROGRAM.**

**WHEREAS**, the Eastgate Regional Council of Governments (Eastgate) is the designated Local Development District (LDD) for Ashtabula, Mahoning and Trumbull Counties, Ohio; and

**WHEREAS**, in the 2018-2019 biennial budget, the Ohio General Assembly provided the Ohio Development Services Agency (ODSA) with partial program funding through the casino upfront license fees in the amount of \$4,140,018 to fund the Regional Job Training Program allocating a minimum of \$1,000,000 to each of Ohio's four Local Development Districts; and

**WHEREAS**, the Regional Job Training Program funds must be used to fund regional job training efforts to equip Ohio's workforce with additional skills to help grow the economy. The program is available to Ohio's 32 Appalachian counties for current and new job training efforts and to supplement the work of Ohio's workforce partners and the Appalachian Regional Commission in job training efforts; and

**WHEREAS**, the purpose of this program is to increase the knowledge, education and skills of Ohio's Appalachian communities by supporting regional efforts to grow the economy and prepare the workforce for high paying in-demand jobs; and

**WHEREAS**, Eastgate has received, reviewed, evaluated and rated Regional Job Training pre-applications for the Local Development District; and

**WHEREAS**, the following project applications are recommended for funding based on the Eastgate Fiscal Year 2018 Regional Job Training Program Scoring Criteria; and


**\*See attached FY18 Eastgate Regional Job Training Program Project Details.**

	<b><u>Applicant</u></b>	<b><u>Funding Request</u></b>
<b><i>Rating:</i></b>		
1	Eastern Gateway Community College	\$250,000
2	Ashtabula Career and Technical Center	\$232,000
3	Ashtabula Kent State University Campus	\$250,000
4	Mahoning Valley Manufactures Foundation	\$250,000
5	Mahoning County Career & Tech Center	\$ 18,000
Total Projects (1-5) Recommended for Funding		\$1,000,000
5	Mahoning County Career & Tech Center	\$232,000
6	Ashtabula Growth Partnership	\$164,300
7	Youngstown State University	\$250,000
8	America Makes	\$172,100
9	YNG Neighborhood Development Center	\$205,700
10	Ashtabula Career and Technical Center	\$102,300
11	United Returning Citizens	\$181,000
Total Reserve Projects (6-11)		\$1,305,400
Total Projects (1-5) Recommended for Funding		\$1,000,000
Total Reserve Projects (6-11)		\$1,305,400
<b>Total Eastgate FY2018 RJT Funded Requests</b>		<b>\$2,307,400</b>


**NOW, THEREFORE, BE IT RESOLVED** that the General Policy Board of the Eastgate Regional Council of Governments, State of Ohio, hereby recommends Fiscal Year 2018 ARC Regional Job Training priority of projects presented by the Eastern Gateway Community College, Ashtabula Career and Technical Center, Ashtabula Kent State University Campus, Mahoning Valley Manufactures Foundation and the Mahoning County Career & Tech Center, consideration and approval.

Passed this 30 day of April, 2017.

**ATTEST:**



James G. Kinnick, P.E., Executive Director



Patrick Ginnetti, P.E., P.S., Chairman

## Eastgate Local Development District FY18 Regional Job Training Project Priority

Rating:	Applicant	Funding		Meeting RJT		Qualifications		Cost	Project		Jobs	Trained	Partners	Score
		Request		Training Needs		Admin Capacity	Effectiveness		Readiness	Sustainability				
1	Eastern Gateway Community College	\$250,000		40	10	10	30	40	10	30	20	20	20	200
2	Ashtabula Career and Technical Center	\$232,000		33	10	10	5	40	8	30	20	20	20	166
3	Ashtabula Kent State University Campus	\$250,000		27	10	10	12	40	9	10	20	20	20	148
4	Mahoning Valley Manufactures Foundation	\$250,000		29	10	10	30	35	9	0	20	20	15	148
5	Mahoning County Career & Tech Center*	\$18,000		25	10	10	30	30	7	10	15	20	20	147
	Total Projects (1-5) Recommended for Funding	\$1,000,000		16	10	10	30	27	8	21	16	15	15	143
5	Mahoning County Career & Tech Center*	\$232,000		16	10	10	30	27	8	21	16	15	15	143
6	Ashtabula Growth Partnership	\$164,300		20	5	5	21	32	5	30	20	5	5	138
7	Youngstown State University	\$250,000		29	10	10	11	28	7	10	18	20	20	133
8	America Makes	\$172,100		22	10	10	11	31	10	10	15	15	15	124
9	Youngstown Neighborhood Development C	\$205,700		15	5	5	5	30	5	10	10	5	5	85
10	Ashtabula Career and Technical Center	\$102,300		15	0	0	11	23	0	10	10	5	5	74
11	United Returning Citizens	\$181,000		6	0	0	10	5	0	0	10	10	10	41
	Total Reserve Projects (6-11)	\$1,307,400												
	Total Projects (1-5) Recommended for Funding	\$1,000,000												
	Total Reserve Projects (6-11)	\$1,307,400												
	<b>Total Eastgate FY2018 RJT Funded Requests</b>	<b>\$2,307,400</b>												

**Eastgate RJT Project Scoring Criteria FY2018 \$1Million Allocation:**

Meeting regional job training needs -	GOA-DSA project review
Qualifications and administrative capacity	Letters of support
Cost effectiveness	Meeting ARC Federal and State goals
Project readiness	
Sustainability	
Number of jobs created/retained	
Partners-Collaboration-Regional cooperation	
Innovation	

\* It should be noted the request from MCCTC was \$250,000. If additional funding becomes available the applicant's allocation will increase.

## Regional Job Training Program Pre-Application Project Summaries

1. Applicant: Eastern Gateway Community College (EGCC)  
 Project: EGCC Workforce Welding, Machining Training, Nursing and Medical Assisting Program

Grant Request: \$250,000  
 Other Funds: \$260,567  
 Total Costs: \$510,567  
 Counties Served: Mahoning - Transitional  
 # Trainees: 180 Students (180 Total Individuals Trained)  
 # Businesses Served 6  
 # Jobs: 0  
 Training Cost: \$2,836 in grant funds per person trained  
 Project Type: Instruction and training of students in welding, machining training, nursing and medical assisting training through local Community College

Project Description: The project will provide workforce training, instruction and tuition reimbursement of in-demand high paying jobs in the field of welding, machining, nursing and medical assisting. EGCC will work in partnership with Ohio Means Jobs, Skilled Trades Union, Jobs and Family Services, local educational institutions, as well as area businesses and medical facilities.

Business Support: 6 Area Businesses: Mercy Health, Ohio Department of Higher Learning, Mahoning Valley Manufacturing Coalition, Flying High, Pipefitter Union, Ohio Means Jobs, Youngstown State University, Kent State University Trumbull Campus, local employers

Certifications: College Certifications, Practical Nursing Certificates, Associate Nursing Degree, Medical Assisting, Machining Certificate, Welding Certifications, various certifications and associates Degrees.
  
2. Applicant: Ashtabula Career and Technical Center (A-Tech)  
 Project: A-Tech Simulation Training Lab

Grant Request: \$232,000  
 Other Funds: 0  
 Total Costs: \$232,000  
 Counties Served: Ashtabula - Transitional  
 # Trainees: 100 Workers / 64 Students (164 Total Individuals Trained)  
 # Businesses Served 22  
 # Jobs: 0  
 Training Cost: \$1,414 in grant funds per person trained  
 Project Type: Simulation lab instruction, training, equipment and space re-configuration  
 Project Description: High school, college, incumbent worker training in high-fidelity simulation nursing lab. The project will provide instruction and lab equipment to increase the level of education and workforce training to attain nursing school graduates with enhanced pediatric and obstetric clinical training.

- Business Support:** 22 Area Businesses  
**Certifications:** Practical Nursing Certificate, Eligible to test for State Licensed Practical Nursing exam.
3. **Applicant:** Kent State University at Ashtabula  
**Project:** Kent State University at Ashtabula Regional Workforce Training and Development Center
- Grant Request:** \$250,000  
**Other Funds:** \$230,000  
**Total Costs:** \$980,000  
**Counties Served:** Ashtabula - Transitional  
**# Trainees:** 750 Workers / 360 Students (1,110 Total Individuals Trained)  
**# Businesses Served** 9  
**# Jobs:** 0  
**Training Cost:** \$882 in grant funds per person trained  
**Project Type:** Workforce training and development center for the instruction of in-demand high paying jobs in the field of computer programming, computer programming, systems administration, medical systems, occupational and physical therapy assistants, radiologic technologists with re-configuration of workspace.
- Project Description:** The project will provide instruction, training and re-configuration of space to provide workforce training for in-demand high paying jobs in the field of computer programming, computer networking, medical and health systems, occupation and physical therapy assistants, radiologic technologists, and registered nursing. The KSU Ashtabula campus will work in partnership with Ohio Means Jobs, A-tech, Jobs and Family Services, high schools, A-tech, incumbent workers as well as area businesses and medical facilities.
- Business Support:** 9 Area Businesses: Crystal Manufacturing, Growth Partnership for Ashtabula County, Ashtabula County Education Service Center, Ashtabula County Medical Center, University Hospital Geneva, University Hospital Conneaut, Ashtabula County Job and Family Service, Ohio Means Job, Kent State University Regional Workforce Development Department.
- Certifications:** Manufacturing Readiness Program Certification, Quality & Process Improvement Certificates, College Credit Certificate, Certifications and Associates Degrees.
4. **Applicant:** Ashtabula Growth Partnership  
**Project:** Ashtabula County Innovation Incumbent and New Worker Training Program
- Grant Request:** \$164,300  
**Other Funds:** \$164,300  
**Total Costs:** \$328,600  
**Counties Served:** Ashtabula - Transitional

- # Trainees:** 279 Workers (279 Total Individuals Trained)  
**# Businesses Served** 3  
**# Jobs:** 123 Created / 90 Retained  
**Training Cost:** \$1,178 in grant funds per person trained  
**Project Type:** Hiring and contracting with trainers,  
**Project Description:** The project will provide funding for the hiring and contracting of workforce trainers to provide instruction for high paying in demand local manufacturing jobs utilizing the county career and technical center and on-site job training.
- Business Support:** 3 Area businesses, Ashtabula County Workforce Development Task Force, Jobs Ohio, TeamNEO, Ashtabula County Commissioners, ASHTA, Grand River Rubber and Plastics, MFG, and ATech  
**Certifications:** Instruction completion certificate
- 5. Applicant:** America Makes  
**Project:** Additive Manufacturing Industrial Applications Training Program  
**Grant Request:** \$172,100  
**Other Funds:** \$35,000  
**Total Costs:** \$207,100  
**Counties Served:** Mahoning, Trumbull and Ashtabula – Transitional Counties  
**# Trainees:** 20 Workers (20 Total Individuals Trained)  
**# Businesses Served** 6  
**# Jobs:** 20 Retained  
**Training Cost:** \$10,355 in grant funds per person trained  
**Project Type:** Training, instruction, marketing, curriculum development and supplies  
**Project Description:** The project will provide funding for the instruction, marketing, curriculum development and supplies for a 20-hour class to enhance additive manufacturing industrial applications skills.
- Business Support:** 6 Area businesses, Manufacturing Extension Partnership, and Robert C Bird Institute  
**Certifications:** America Makes Certificate of Completion
- 6. Applicant:** Youngstown State University (YSU)  
**Project:** Micro-Foundry Training Facility  
**Grant Request:** \$250,000  
**Other Funds:** 0  
**Total Costs:** \$250,000  
**Counties Served:** Mahoning, Trumbull, Ashtabula and Columbiana – Transitional Counties  
**# Trainees:** 100 Workers / 150 Students (250 Total Individuals Trained)  
**# Businesses Served** 20  
**# Jobs:** 5 Created / 10 Retained  
**Training Cost:** \$1,000 in grant funds per person trained  
**Project Type:** Training, instruction, marketing, curriculum development, supplies and tuition reimbursement.

- Project Description:** The project will provide funding for training, instruction, marketing, curriculum development and tuition reimbursement of in-demand high paying jobs in the field of additive manufacturing.
- Business Support:** 20 Area businesses, Eastern Gateway Community College, Trumbull County Career and Technical Center, Columbiana Career and Technical Center
- Certifications:** Certifications in partnership with area career and Technical Centers
7. **Applicant:** Mahoning County Career and Technical Center (MCCTC)  
**Project:** MCCTC Fire Training Facility  
**Grant Request:** \$250,000  
**Other Funds:** \$494,732  
**Total Costs:** \$744,732  
**Counties Served:** Mahoning, Trumbull, and Columbiana – Transitional Counties  
**# Trainees:** 1,700 Workers / 175 Students (1,875 Total Individuals Trained)  
**# Businesses Served** 0 / 41 Communities served  
**# Jobs:** 0 Retained  
**Training Cost:** \$397 in grant funds per person trained  
**Project Type:** Fire training facility  
**Project Description:** Construction of fire training facility  
**Business Support:** 41 Communities fire departments served, Choffin Career and Technical Center, Mahoning County Fire Chiefs Association, Ohio State Fire Marshal  
**Certifications:** Ohio Firefighter Certificate
8. **Applicant:** Youngstown Neighborhood Development Center  
**Project:** REVITALIZE Workforce Training Program  
**Grant Request:** \$205,700  
**Other Funds:** \$66,000  
**Total Costs:** \$271,700  
**Counties Served:** Mahoning – Transitional  
**# Trainees:** 9 Workers (9 Total Individuals Trained)  
**# Businesses Served** 4  
**# Jobs:** 9-21 Created  
**Training Cost:** \$30,189 in grant funds per person trained  
**Project Type:** Training, instruction and supplies  
**Project Description:** Trainees will complete 12-weeks of hands-on workforce training in hard and soft skill s in the field of construction, landscaping, and property management as well as bobcat operations and lead renovation. Trainees are paid \$10 per hour during the 12-week course.  
**Business Support:** 4 Area businesses, Steel Valley Construction, New Harvest Construction, AKA Excavating, Mahoning Columbiana Training Association, New Castle School of Trades, Choffin Career and Technical Center, SaveOhio  
**Certifications:** Course completion

9. Applicant: Mahoning Valley Manufacturers Foundation (MVMF)  
 Project: MVMF Career Pathway Development and Implementation  
 Grant Request: \$250,000  
 Other Funds: \$424,300  
 Total Costs: \$674,300  
 Counties Served: Mahoning, Trumbull, and Columbiana – Transitional Counties  
 # Trainees: 68 Workers / 68 Students (136 Total Individuals Trained)  
 # Businesses Served 35  
 # Jobs: 0  
 Training Cost: \$4,958 in grant funds per person trained  
 Project Type: Training, instruction, stipends, student wages, career pathway development, apprenticeship development  
 Project Description: The project will provide funding for training, instruction, stipends, student wages, career pathway development, apprenticeship development for in-demand high paying jobs in the field skilled manufacturing.  
 Business Support: Area manufacturing businesses, Trumbull County Career and Technical Center (TCTC), Easter Gateway Community College (EGCC), Youngstown State University,  
 Certifications: TCTC Certificate, EGCC Industrial Maintenance AS Degree, Industrial Maintenance Apprenticeship program, MVMF credentials.
10. Applicant: United Returning Citizens  
 Project: Operation 2<sup>nd</sup> Chance Employment Coalition Project  
 Grant Request: \$181,000  
 Other Funds: \$60,500  
 Total Costs: \$241,500  
 Counties Served: Mahoning, Trumbull, and Columbiana – Transitional Counties  
 # Trainees: 191 Workers (191 Total Individuals Trained)  
 # Businesses Served 3  
 # Jobs: 0  
 Training Cost: \$1,264 in grant funds per person trained  
 Project Type: Soft skills, tutoring, mentoring, paid internship of newly released incarcerated individuals  
 Project Description: The project will provide funding for the instruction of soft skills, tutoring, mentoring and paid internship of newly released incarcerated individuals.  
 Business Support: Family & Friends Home Care, Certified Home Health Aids  
 Certifications: Certified Home Health Aid Certificate
11. Applicant: Ashtabula Career and Technical Center (A-Tech)  
 Project: A-Tech Outreach Internship Coordinator  
 Grant Request: \$102,300  
 Other Funds: 0  
 Total Costs: \$102,300  
 Counties Served: Ashtabula – Transitional



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**# Trainees:** 25 Students Trained  
**# Businesses Served** 55  
**# Jobs:** 1 Created  
**Training Cost:** \$4,091 in grant funds per person trained  
**Project Type:** Create Outreach Internship Coordinator position  
**Project Description:** The project will provide funding for creation of an outreach internship coordinator position to be the advocate between the career center and area businesses.  
**Business Support:** Creative Millworks, Ashtabula County Medical Center, University Hospital,  
**Certifications:** Internship completed

PROJECT NAME: \_\_\_\_\_

APPLICANT: \_\_\_\_\_

COUNTES: \_\_\_\_\_

DATE REVIEWED: \_\_\_\_\_

**POINTS**

A. **Meeting Regional Job Training Needs (Maximum 40 Points)** A. \_\_\_\_\_

- 5 Points Training provides internships, apprenticeships and other direct gateways to the Workforce
- 5 Points Training encourages job retention by providing new skills to incumbent workforce
- 5 Points Training prepares students/workers for In-Demand Jobs (3-D Printing, Robotics, Advanced Manufacturing, related in demand industries, etc.)
- 5 Points Training will provide required certifications, credentials, college credits for students/trainees
- 5 Points Training will provide soft skills, basic skills to prepare students/trainees to enter the Workplace
- 5 Points Training prepares students/workers for jobs in the medical field. (Nursing, LPN, X-ray tech, etc.)
- 5 Points Training for Industrial Maintenance, Basic Electronic and Mechanical Skills
- 5 Points Training for Skilled Trades and/or Construction Trades (Plumbing, Pipefitting, Electrician, etc.)

B. **Qualifications/Administrative Capacity (Maximum 10 points)** B. \_\_\_\_\_

**Applicant/Trainer has experience with Job Training Programs:**

- 0 Points No Experience in Job Training
- 5 Points 1 to 5 Years Experience in Job Training
- 10 Points 6 or more Years Experience in Job Training

C. **Cost Effectiveness (Maximum 30 Points)** C. \_\_\_\_\_

**In-Kind Commitment:**

- 5 Points 21% or higher of In-kind services committed
- 10 Points Up to 20% of In-kind services committed
- 15 Points No In-kind services committed

**Other Leveraged Funds Committed:**

- 0 Points No Leverage Funds Committed
- 5 Points At Least 20 % Leverage Committed
- 10 Points 21% to 49% Leverage Committed
- 15 Points 50% or more leverage committed

**D. Project Readiness (Maximum 40 Points)** D. \_\_\_\_\_

- 10 Points Personnel/Staff Already Retained
- 10 Points Training Site Available for Use
- 10 Points Training Program Guidelines Completed
- 10 Points Potential Employers Engaged/Committed

**E. Sustainability (Maximum 10 Points)** E. \_\_\_\_\_

- 10 Points Clear Plan Identified to Continue Training After Grant

**F. Number of Jobs Retained/Created (2 Years) (Maximum 30 Points)** F. \_\_\_\_\_

- 30 Points 51 + Jobs
- 20 Points 26 - 50
- 10 Points 1 - 25

**G. Number of Students/Workers Trained (2 Years) (Maximum 20 Points)** G. \_\_\_\_\_

- 20 Points 100 or more persons trained
- 15 Points 26 - 99 persons trained
- 10 Points 1 - 25 persons trained

**H. Partners/Collaboration/Regional Cooperation (Maximum 20 Points)** H. \_\_\_\_\_

- 20 Points Multiple Partners Collaborating in Multi-County Area/Multiple LDD Region
- 10 Points Serves 2 or more Counties
- 5 Points Serves at least one County

**TOTAL POINTS (Maximum 200 Points) TOTAL \_\_\_\_\_**

**I. Bonus Points for Innovation/Meet ARC Federal and State Goals**  
**(Maximum 10 Points)** I. \_\_\_\_\_

- 10 Points Maximum Bonus Points (Explain Points Awarded):

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**TOTAL POINTS \_\_\_\_\_**  
**BONUS POINTS \_\_\_\_\_**  
**TOTAL SCORE \_\_\_\_\_**

**Reviewer:** ARC Program Manager \_\_\_\_\_